

LARRY A. ROSENTHAL JD MPP PHD

Born: October 7, 1959
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University of California, Berkeley
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CURRENT POSITIONS AT UC BERKELEY

- Executive Director, Berkeley Program on Housing and Urban Policy
- Asst. Adjunct Professor, Goldman School of Public Policy

EDUCATION

| | | |
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| University of California, Berkeley | Ph.D., Public Policy | 2000 |
| Dissertation: | <i>Long Division: California's Land-Use Reform Policy and the Pursuit of Residential Integration</i> | |
| University of California, Berkeley | M.P.P. | 1993 |
| University of Wisconsin, Madison | J.D. | 1984 |
| Oberlin College | A.B. | 1981 |

HONORS AND LEADERSHIP ROLES

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| 2008-2009 | Advisory Board, "Development Without Displacement" Program, Association of Bay Area Governments |
| 2006- | Board Member and Officer, Berkeley Food and Housing Program |
| 2006- | Vice-President, Oberlin College Class of 1981 |
| 2005-2007 | Chair, Goldman School of Public Policy Alumni Association, UC Berkeley |
| 2005-2007 | Dean's Board of Advisors, Goldman School of Public Policy |
| 2005 | Advisory Panel, San Francisco Federal Reserve Bank [Research on Asset Building Policy] |
| 2005 | Expert Review Group, National Association of Homebuilders [Subdivision Barriers Project] |
| 2004-2005 | Advisory Panel, Bay Area LISC [CDC Assessment Project] |
| 2003-2005 | Vice Chair, Goldman School of Public Policy Alumni Association, UC Berkeley |
| 2002-2004 | Founding Member, Bay Area Housing Research Consortium |
| 2002-2006 | President, Oberlin College Class of 1981 |
| 2001-2003 | Secretary, Goldman School of Public Policy Alumni Association, UC Berkeley |
| 1998-99 | Ph.D. Fellowship, Goldman School of Public Policy, UC Berkeley |
| 1997 | Myers Center Award for the Study of Human Rights in North America, for publication of <i>Our Town: Race, Housing, and the Soul of Suburbia</i> (Rutgers U. Press, 1995) |
| 1994-98 | Jacob K. Javits Fellow, United States Department of Education |
| 1993 | Grad. Student Instructor of the Year, Graduate School of Public Policy, UC Berkeley |
| 1992 | Honorable Mention, National Science Foundation Fellowship Competition |
| 1991-92 | Regents' Fellow, UC Berkeley |
| 1987-88 | Member, Dispute Resolution Advisory Council, California Department of Consumer Affairs |
| 1984 | American Trial Lawyers Association Powell Medal for Appellate Advocacy, National Moot Court Competition |
| 1982-84 | Dean's List, University of Wisconsin School of Law |
| 1980-81 | Secretary-Treasurer, Oberlin College Class of '81 |
| 1980-81 | Member, Oberlin College General Faculty Honorary Degrees Committee |
| 1978 | Oberlin College London Semester |

SELECTED ACADEMIC EXPERIENCE

Adjunct Professor and Lecturer

Goldman School of Public Policy, University of California, Berkeley

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| Collaborating Across Sectors | 2009 |
| Decision Analysis, Modeling, and Quantitative Methods for Public Policy | 2008 |
| Introduction to Policy Analysis | 2008 |
| Housing and the Urban Economy | 2007, 2006, 2003 |
| Policy in Action Practitioners Seminar | 2006, 2005 |
| Advanced Policy Analysis | 2009, 2007, 2005, 2004 |
| Law and Public Policy | 2002, 2001, 2000, 1999, 1995 |
| Quantitative Skills Review [2 week summer module] | 1994-present |

Drum Major Institute for Public Policy (New York, NY)

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| Policy Analysis Boot Camp, DMI Scholars Program | 2008 |
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PROFESSIONAL EXPERIENCE

Berkeley Program on Housing and Urban Policy

University of California, Berkeley

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| Executive Director and Research Specialist | 2000-present |
| Research Associate | 1998-1999 |

Goldman School of Public Policy

University of California, Berkeley

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|---------------------------------|-----------|
| Assistant Adjunct Professor | 2008- |
| Lecturer and Research Associate | 1994-2008 |

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| Attorney and Public Policy Consultant (Private Practice) | 1994-present |
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Assistant Editor, *Journal of Policy Analysis and Management*

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| Berkeley, California | 1993-94 |
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Housing Researcher, National Park Service, Golden Gate

National Recreation Area, Presidio Transition Team

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| San Francisco, California | 1993 |
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Statistical Consultant, US District Court for the

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| Northern District of California (San Francisco) | 1992-94 |
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Litigator, Hanson, Bridgett, Marcus, Vlahos & Rudy

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|---------------------------|---------|
| San Francisco, California | 1989-91 |
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Law Clerk to Associate Justice Marcus M. Kaufman

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| Supreme Court of California, San Francisco | 1987-88 |
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Law Clerk to Associate Justice Marcus M. Kaufman

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| California Court of Appeal, (District 4, Div. 2), San Bernardino | 1985-87 |
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PROFESSIONAL EXPERIENCE (cont'd)

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| Law Clerk, Zetterberg, Zetterberg, and Persimmon Claremont, California | 1985 |
| Law Clerk, Wisconsin Department of Justice Office of the Public Intervenor, Madison | 1984 |
| Environmental Protection Unit, Madison | 1983 |
| Wisconsin Legislative Stringer, Public Affairs Information Sacramento, California | 1983 |
| Disarmament Intern, Lawyers' Committee on Nuclear Policy New York, New York | 1982 |

STATE BAR ADMISSIONS

California (1985)
Wisconsin (1984)

FEDERAL BAR ADMISSIONS

Southern District of California (1990)
Northern District of California (1989)
Western District of Wisconsin (1984)

GOVERNMENT APPOINTMENTS

Dispute Resolution Advisory Council
California Department of Consumer Affairs, Sacramento 1987-88
Appointed by Governor George Deukmejian.

PUBLICATIONS

- “Housing Affordability Metrics” (with David Listokin and McCaela Daffern). Berkeley Program on Housing and Urban Policy, Working Paper No. W009-05, September 2009.
- “The Role of Local Government: Land-Use Controls and Aging-Friendliness.” *Generations* [special issue] (forthcoming).
- “Measuring Land-Use Regulations and Their Effects in the Housing Market” (with John M. Quigley and Steven Raphael), in Edward L. Glaeser and John M. Quigley, eds., *Housing Markets and the Economy: Risk, Regulation, and Policy* (Cambridge, MA: Lincoln Institute of Land Policy 2009).
- Managing Editor, “The Mortgage Meltdown, The Economy, and Public Policy.” *B.E. Journal on Economic Analysis and Policy* 9(2), March 2009 [special issue].
- “The Mortgage Meltdown, The Economy, and Public Policy: An Introduction” (with Stuart A. Gabriel and John M. Quigley). *B.E. Journal on Economic Analysis and Policy* 9(2), March 2009.

PUBLICATIONS (cont'd)

- “New or Rehab: Striking a New Balance Under California's Affordable Housing Standards” (with David Listokin). Berkeley Program on Housing and Urban Policy, Working Paper No. W009-02, March 2009.
- Risking House and Home: Disasters, Cities, Public Policy* (coedited with John M. Quigley). Berkeley: Berkeley Public Policy Press, 2008.
- “Introduction: Disasters, Cities, Public Policy” [coauthored with John M. Quigley], in John M. Quigley and Larry A. Rosenthal [eds], *Risking House and Home: Disasters, Cities, Public Policy* (Berkeley: Berkeley Public Policy Press, 2008), pp. 1-13.
- “The National Regulatory Barriers Database Survey Design Experiment, Its Prospects and Challenges: Where To from Here?” in Robert Burchell and Michael Lahr, eds., *A National Census of Local Land-Use Regulations: Steps Toward a Beginning* (New Brunswick, NJ: Rutgers University [Bloustein School of Planning and Public Policy], (December 2007), pp. 86-94.
- “The Effects of Prevailing Wage Requirements on the Cost of Low Income Housing” [coauthored with Sarah Dunn and John M. Quigley]. *Industrial & Labor Relations Review* 59(1):141-157 (October 2005).
- “Innovations in Housing Policy: The Evolving Role of Local Government.” *Community Investments* (Federal Reserve Bank of San Francisco) 17(3): 9-12 (September 2005).
- “The Effects of Land-Use Regulation on the Price of Housing: What Do We Know? What Can We Learn?” [coauthored with John M. Quigley]. *Cityscape* 8(1):69-138 (2005).
- “The Tragedy of Proposition J: A Policy Parable.” *Policy Matters* 2(1):4-8. Goldman School of Public Policy, UC Berkeley (Autumn 2004).
- “Local Land Use Controls and Demographic Outcomes in a Booming Economy” [coauthored with Steven Raphael and John M. Quigley]. *Urban Studies* 41(2):389-421 (February 2004).
- “Priced High, On A Hill: A Study of Housing Affordability in San Francisco” [coauthored with Michael Donovan and Greg Wagner]. Washington, DC: National Association of Realtors, October 2003.
- “The Impact of Construction Defect Litigation on Condominium Development” [coauthored with Cynthia Kroll et al.]. Berkeley, CA: California Policy Research Center, 2002.
- “The Case for Monitoring Real Estate Prices” [coauthored with Christian L. Redfearn], in Gerrit J. Knaap, ed., *Land Supply Monitoring for Smart Growth* (Cambridge, MA: Lincoln Institute for Land Policy, 2001), ch. 11.
- “Counting the Uncountable: A Survey of Data Sources on the Size of the Homeless Population,” in John M. Quigley, Steven Raphael and Eugene Smolensky with Erin Mansur and Larry A. Rosenthal, *Homelessness in California* (San Francisco: Public Policy Institute of California, 2001).
- “Neighborhood Justice: Comparing Community Boards of San Francisco with Small Claims Court” [coauthored with David L. Kirp and Elliot Marseille]. Working paper (UC Berkeley. Graduate School of Public Policy) #238, 1998.

Our Town: Race, Housing, and the Soul of Suburbia [coauthored with David L. Kirp and John P. Dwyer]. New Brunswick, NJ: Rutgers University Press, 1995.

“The Economic Value of California Wetlands” [coauthored with Jeffrey Allen, Michael Cunningham and Alex Greenwood]. Research report published by Clean Water Action, San Francisco, CA 1992.

“Dispute Resolution Developments in California.” *California Courts Commentary* (Calif. Judges Assoc., SF), November 1987.

“Alternative Dispute Resolution: Why Young Lawyers Should Get Involved.” *Alternatives* 1(1), Fall 1986, published by the American Bar Association Young Lawyers Division.

PAPERS, PANELS AND PRESENTATIONS

“Housing Assistance and Self-Sufficiency.” Paper presentation at the Midyear Meeting of the American Real Estate and Urban Economics Association, Washington, DC, June 2009.

“Boerne by Design” (with James L. Abell, Brian Driscoll et al.). Summary report prepared for Regional Urban Design Assistance Team, Boerne, Texas, sponsored by Center for Communities by Design, American Institute of Architects, June 3-9, 2008.

“How Smart Is Green?” Panel moderated at Thirteenth Annual Fisher Center Real Estate Conference, San Francisco, Tuesday, May 6, 2008.

“A New Generation of Housing Leaders in San Francisco.” Panel moderated at 2008 Housing Forum, San Francisco Housing Action Coalition, San Francisco, April 2, 2008.

“Measuring Land-Use Regulations and Their Effects in the Housing Market” (with John M. Quigley and Steven Raphael). Prepared for the “Conference on Housing and the Built Environment: Access, Finance, Policy [Honoring Karl Case]”, Lincoln Institute of Land Policy, Cambridge, MA, December 7-8, 2007.

“A Review of Recent Literature on Housing Assistance and Self-Sufficiency.” Berkeley Program on Housing and Urban Policy, Working Paper No. W07-008, September 2007.

“Rent Reform Initiatives in Public Housing and Section 8 Voucher Programs.” Berkeley Program on Housing and Urban Policy, Working Paper No. W07-007, September 2007.

“Measuring Land-Use Regulation: An Examination of the San Francisco Bay Area, 1992 – 2007” (with John M. Quigley and Steven Raphael). Berkeley Program on Housing and Urban Policy, Professional Report No. P07-002, September 2007.

“Measuring Land-Use Regulation: Report to the MacArthur Foundation” (with Corie Calfee, Paavo Monkkonen, John M. Quigley, Stephen Raphael, and Joseph Wright). Berkeley Program on Housing and Urban Policy, Professional Report No. P07-002, September 2007.

“Housing Affordability in the Bay Area: Contemplating Recent Trends.” Presentation delivered to Comerica Bank Affordable Housing Forum, Oakland, CA, October 11, 2007.

“Roosevelt Institution’s Community Development Challenge.” Presentation delivered to Roosevelt Institution, UC Berkeley Chapter, Berkeley, CA, October 3, 2007.

PAPERS, PANELS AND PRESENTATIONS (cont'd)

- “National Regulatory Barriers Database, Survey Instrument Focus-Groups: Prospects and Challenges - Where To From Here?” Paper delivered to “National Regulatory Barriers Database: Next Steps” meeting, Washington, DC, June 15, 2007.
- “Perspectives on Community Development Finance.” Panel moderated at Twelfth Annual Fisher Center Real Estate Conference, San Francisco, Monday, May 7, 2007.
- “Traffic-Reducing Housing.” Panel moderated at “Building Homes, Building Hope,” 2007 Annual “Housing California” Conference, Sacramento, CA, April 24, 2007.
- “Globalization and the 'Housing' Part of Real Estate: Some Comments.” Presentation delivered to Sloan Foundation-Berkeley Workshop on Globalization and Real Estate, cosponsored by Sloan Industry Centers and Fisher Center for Real Estate and Urban Economics, held at UC Berkeley Faculty Club, March 2, 2007.
- “Diversity in the University: Some Questions and Cavils.” Presentation delivered to Graduate Teaching Workshop (instructor: M. O'Hare), Goldman School of Public Policy, UC Berkeley, October 5, 2006.
- “Conflict Management For Environmental Projects: Theory and Vision.” Presentation delivered to Western Dredging Association annual meetings, San Diego, CA, June 27, 2006.
- “Housing and Disasters: What Makes Cities Resilient?” Presentation delivered to San Francisco Planning and Urban Research, San Francisco, CA, June 14, 2006.
- “Public-Private Collaboration in Housing Policy.” Presentation delivered to Affordable Housing Impact Circle, Full Circle Fund, San Francisco, CA, April 5, 2006.
- “State Challenges In Community Revitalization And Land Development.” Presentation and Facilitated Peer-to-Peer Workshop delivered to National Governors Association and Fannie Mae Foundation, Phoenix, AZ, November 30, 2005.
- “Spatial Statistics: Some Remarks and an Application.” Presentation delivered to Advanced Quantitative Methods course, Goldman School of Public Policy, November 22, 2005.
- “Affordable Housing Myths and Realities.” Speech delivered to General Assembly meetings of Association of Bay Area Governments, Oakland, CA, October 27, 2005.
- “Survey Design Issues for National Land Use Regulation Database” (with Rolf Pendall). Presentation delivered to U.S. Department of Housing and Urban Development, National Regulatory Barriers Database Working Group, Chicago, IL, September 28, 2005.
- “HUD National Regulatory Barriers Database Project, Working Group on Survey of Local Land-Use Regulatory Authorities: A Compilation of Potential Survey Items” (with Richard K. Green, Stephen Malpezzi, and Rolf J. Pendall). Paper prepared for U.S. Department of Housing and Urban Development, Office of Policy Development and Research, September 2005.
- “Public-Private Collaboration in Housing Policy.” Presentation delivered to Cross-Sector Collaboration (MBA292M-1) course, Nonprofit and Public Management Program, Haas School of Business, UC Berkeley, February 15, 2005.

PAPERS, PANELS AND PRESENTATIONS (cont'd)

- “Design and Implementation of a National Database on Regulatory Barriers to Affordable Housing Development.” Paper presentation [with John M. Quigley] at meeting of Regulatory Barriers Database Working Group, U.S. Department of Housing and Urban Development, Silver Spring, MD, November 19, 2004.
- “Housing Affordability: Problems and Prospects.” Panel presentation at Northern California Housing Opportunities Coalition “Housing Summit–2004: Solving the Housing Puzzle” Conference, Sacramento, California, June 7, 2004.
- “The Effects of Land-Use Regulation on the Price of Housing: What Do We Know? What Can We Learn?” Paper presentation [with John M. Quigley] at US Dept. of Housing and Urban Development National Research Conference on Regulatory Barriers to Affordable Housing, Washington, DC, April 22, 2004.
- “The Effects of Prevailing Wage Requirements on the Cost of Low-Income Housing.” Paper presentation at the Goldman School of Public Policy Ph.D. Seminar, Berkeley, California, February 24, 2004.
- “California Affordability: Problems and Prospects.” Panel presentations at Santa Clarita Valley 2004 Real Estate & Economic Forecast Conference, November 6, 2003 and Real Estate and the Economy Seminar, California Realtor Expo, San Diego, California, October 1, 2003.
- “The Concept of Adversarial Legalism as Applied to Waterfront Cleanup” (coauthored with Philip Spadaro). Paper presentation (by Mr. Spadaro) at the Second International Conference on Remediation of Contaminated Sediments, Venice, Italy, September 30, 2003.
- “The Power of the Media – Forming Public Opinion on Housing.” Panel presentation at “A Prescription for Change - Housing Summit 2003” conference sponsored by Bay East Association of Realtors, Pleasanton, California, May 2003.
- “Census 2000: Lessons Learned.” Presentation at “Where Will the Poor Live? Housing Policy and the Location of Low-Income Households,” Fourth Annual Berkeley Conference on Housing and Urban Policy, Berkeley, California, February 2003.
- Discussant, “The Post-Suburban Boom: U.S. Metropolitan Growth” (presentation by Robert Lang, Virginia Tech). Panel presentation at “Census 2000: Growing Together Or Apart? Population Trends and their Implications for Cities and Metropolitan Areas” conference cosponsored by Berkeley Program on Housing and Urban Policy, UC Berkeley, November 2002.
- “Utilizing Real Estate Sales Information to Improve Smart Growth Policy.” Paper presented at the Land Supply Monitoring for Smart Growth Conference, Lincoln Institute for Land Policy, Cambridge, Massachusetts, April 2000.
- “Land-Use Regulation and Community Segregation in California: Does City Hall Frustrate Diversity?” Paper presented at annual research meetings of the Association of Public Policy Analysis and Management, Washington, DC, November 1999.
- “Land-Use Regulations and Community Segregation: The Case of California.” Paper presented at the Joint International Conference of the American Real Estate and Urban Economics Association and the Asian Real Estate Society, Maui, Hawaii, May 1999.

PAPERS, PANELS AND PRESENTATIONS (cont'd)

- “The Comparative Advantages of Geographic Information Systems and Spatial Analysis in the Study of Residential Segregation: A Research Note.” Paper presented at annual research meetings of the Association of Public Policy Analysis and Management, Washington, DC, November 1997.
- “Mount Laurel and the Institutional Alternatives.” Presentation for the Lincoln Institute of Land Policy, Berkeley chapter, October 1997.
- “Affordable Housing Through Zoning Reform: An Institutional Comparison of State Practice.” Paper presented at annual research meetings of the Association of Public Policy Analysis and Management, Pittsburgh, PA, November 1996.

SELECTED ACADEMIC CONFERENCES HOSTED

- “Green Building, The Economy, and Public Policy.” Jointly sponsored by the European Center for Social Engagement. David Brower Center, December 2-3, 2009 (upcoming).
- “The Mortgage Meltdown, The Economy, and Public Policy.” Jointly sponsored by Berkeley Program on Housing and Urban Policy and Ziman Center for Real Estate (UCLA). Alumni House, UC Berkeley, October 30-31, 2008. <http://urbanpolicy.berkeley.edu/mortgagemeltdown.htm>.
- “How Smart Is Green?” Panel hosted and moderated at Thirteenth Annual Fisher Center Real Estate Conference, San Francisco, Tuesday, May 6, 2008.
- “Perspectives on Community Development Finance.” Panel hosted and moderated at Twelfth Annual Fisher Center Real Estate Conference, San Francisco, Monday, May 7, 2007.
- “Japan-Berkeley Symposium on Local Public Economics.” UC Berkeley Faculty Club, February 13, 2007.
- “Risking House and Home: Managing Catastrophe in the American Metropolis.” Seventh Annual Berkeley Conference on Housing and Urban Policy, Haas School of Business, UC Berkeley, March 24, 2006.
- “Berkeley Symposium on Real Estate, Catastrophic Risk, and Public Policy.” Alumni House, UC Berkeley, March 22-23, 2006.
- “Housing and Cities: Mastering New Challenges.” Sixth Annual Berkeley Conference on Housing and Urban Policy. Haas School of Business, UC Berkeley, March 11, 2005.
- “Reluctant Neighbors: Dispute Resolution in Housing Development.” Alumni House, UC Berkeley, January 28, 2005.
- “Second Annual Housing Statistics Users Group [HSUG-WEST].” Wurster Hall, UC Berkeley, October 1, 2004.
- “Building the Promise: Housing Assistance as Social Investment.” Fifth Annual Berkeley Conference on Housing and Urban Policy, Haas School of Business, UC Berkeley, March 25, 2004.

SELECTED ACADEMIC CONFERENCES HOSTED (cont'd)

- “Berkeley Symposium on Poverty, the Distribution of Income, and Public Policy.” California Alumni House, UC Berkeley, December 12-13, 2003.
- “Housing Statistics Users Group [HSUG-WEST].” Wurster Hall, UC Berkeley, September 25, 2003.
- “Where Will The Poor Live? Housing Policy and the Location of Low-Income Households.” Fourth Annual Berkeley Conference on Housing and Urban Policy, Haas School of Business, UC Berkeley, February 7, 2003.
- “Census 2000: Growing Together Or Apart? Population Trends and their Implications for Cities and Metropolitan Areas.” Wurster Hall, UC Berkeley, November 1, 2002.
- “Changing Neighborhoods: New Visions for Community Revitalization.” Third Annual Conference on Housing and Urban Policy, Haas School of Business, February 4, 2002.
- “Urban Homelessness and Public Policy Solutions.” California Alumni House, UC Berkeley, January 22, 2001.

SERVICE IN PEER REVIEW

California Policy Research Center
Cityscape
Journal of Policy Analysis and Management
New York University Press
Oxford University Press
Regional Science and Urban Economics

MEDIA COVERAGE

| | |
|---------------------------------------|-----------------------------------|
| <i>Associated Press</i> | <i>KGO-AM</i> |
| <i>The Berkeleynan</i> | <i>KNBR-AM</i> |
| <i>Budget and Tax News</i> | <i>KTVU-TV</i> |
| <i>Christian Science Monitor</i> | <i>KXJZ-FM</i> |
| <i>Contra Costa Times</i> | <i>Los Angeles Times</i> |
| <i>The Daily Californian</i> | <i>New York Times Book Review</i> |
| <i>Haas Newswire</i> | <i>Oakland Tribune</i> |
| <i>HCG Affordable Housing Monitor</i> | <i>Pacific Research Institute</i> |
| <i>KALW-FM</i> | <i>San Diego Union-Tribune</i> |
| <i>KCBS-AM</i> | <i>San Francisco Chronicle</i> |
| <i>KGO-TV</i> | <i>San Jose Mercury News</i> |

FILM

Policy Consultant, *There's Something About W* (2004) [Robin and John Productions LLC, San Francisco, CA, Producer]. A 40-minute documentary analyzing domestic and foreign policy choice in the Bush Administration.

CONSULTING & ADVISORY ROLES

American Institute of Architects
Association of Bay Area Governments
Center for Communities by Design
City of Berkeley
City of Boerne, Texas
Clean Water Action
D&R International, Ltd.
First Place for Youth
Griffon Group LLC
IBM Business Services
Local Initiatives Support Corporation
National Association of Home Builders
National Association of Realtors
National Association of Hispanic
Real Estate Professionals
National Park Service
Stardust Center for Affordable Homes
and the Family, Arizona State University
Superior Court of California (San Francisco),
Small Claims Legal Advisor's Office
UrbanPlan, Urban Land Institute
US HUD Office of Policy Development
and Research
US HUD Office of Policy, Program and
Legislative Initiatives
US District Court, Northern District
of California

VOLUNTEERING AND COMMUNITY SERVICE

Berkeley Food and Housing Project
Coro Center for Civic Leadership
Friends of Oakland Public Library
First Place for Youth
Green Party Organizing Committee
Homeless Advocacy Program, Bar Association of San Francisco
KQED-TV
Kung Pao Kosher Comedy
Little Brothers - Friends of the Elderly
Presidio Native Plant Nursery
San Francisco Food Bank

SOFTWARE PROFICIENCY

Word Processing: Microsoft Word
Spreadsheet: Microsoft Excel
Statistics: SPSS
Spatial: ArcView GIS & SpaceStat
Web Design: Microsoft Front Page, HTML-Kit &
Adobe Acrobat
Legal Research: Lexis/Nexis